

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	3	9	2	3	5	4	26		
	Closed	1	0	1	0	2	0	4		
	Total	581	590	591	594	597	601	+22		
Indirectly managed areas	Opened	2	2	1	2	0	1	8		
	Closed	9	1	1	0	0	0	11		
	Total	361	362	362	364	364	365	-3		
Total franchise stores		942	952	953	958	961	966	—		
Total directly operated stores		3	3	3	3	3	3	—		
Total stores		945	955	956	961	964	969	+19		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened									
	Closed									
	Total									
Indirectly managed areas	Opened									
	Closed									
	Total									
Total franchise stores										
Total directly operated stores										
Total stores										

■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, and Miyazaki prefectures

■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during April 2022]

Store name	Address
[Directly managed areas]	—
Hachigasaki	7-45-2 Hachigasaki, Matsudo-shi, Chiba
Ranzan	208-1 Hirasawa, Ranzan-machi, Hiki-gun, Saitama
Sakai Yamamotocho	1-5-1 Yamamoto-cho, Sakai-ku, Sakai-shi, Osaka
Nagamine	3-9-1 Nagamine Minami, Higashi-ku, Kumamoto-shi, Kumamoto
[Indirectly managed areas]	—
Interpark	4-1-2 Interpark, Utsunomiya-shi, Tochigi

3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	110.2	102.4	103.1	101.1	105.3	102.9	104.1		
	All stores	116.6	108.8	109.3	107.5	111.9	108.6	110.4		
Nationwide*	All stores	118.6	110.3	111.2	108.6	113.2	110.5	112.0		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores									
	All stores									
Nationwide*	All stores									

* "Nationwide" represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For April 2022, we reported net sales of **¥36,729 million (up 10.9% year-on-year)**, gross profit of **¥3,761 million (up 14.8%)**, operating profit of **¥2,458 million (up 15.3%)**, and ordinary profit of **¥2,944 million (up 32.9%)** on a non-consolidated basis.

During the period, Gyomu Super opened five stores, resulting in 969 stores in total, an increase of 47 stores from a year earlier. As such, Gyomu Super stores attract more customers than ever before due to the continued exposure to television, magazines, newspapers, and social media, in addition to the successful marketing campaign titled “Gyomu Super Stores Loaded with Bargains! Storewide Customer Appreciation Sale 2022,” which we continued until the end of April. As a result, these factors grew net sales.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 2.9%** from a year earlier to existing stores in directly managed areas, **an increase of 8.6%** to all stores in directly managed areas, and **an increase of 10.5%** to all stores nationwide.

In terms of our product trends, we enjoyed a continuous growth in sales of conveniently available frozen vegetables and frozen fruits. Also, on-sale items saw strong sales.

5. Scheduled disclosure date

The flash report for May is scheduled to be released on Wednesday, June 22. Please note that the date of release may be changed for unavoidable reasons.