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KOBE BUSSAN CO., LTD.

November 20, 2026

Company name: Kobe Bussan Co., Ltd.
Securities code: 3038
Listing: Prime Market of Tokyo Stock Exchange
Representative: Hirokazu Numata, President and Representative Director
Contact: Masahiro Sakamoto, Manager, Corporate Planning Department

Monthly Performance for October 2026

Kobe Bussan Co., Ltd. discloses its monthly performance for October 2026 on a non-consolidated basis.

1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
47,188	52,864	43,146	44,805	49,071	52,403	289,480	
106.9	106.5	107.7	105.3	102.9	102.3	105.2	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
49,860	47,522	50,638	48,242	48,286	**52,108**	**296,659**	**586,140**
103.0	105.4	107.6	105.9	105.6	**103.9**	**105.2**	**105.2**

[Gross profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
5,042	5,430	4,558	4,524	5,279	5,512	30,347	
111.9	111.2	122.7	107.9	107.3	103.2	110.1	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,971	4,819	5,090	4,998	5,030	**5,278**	**30,189**	**60,537**
94.7	96.8	99.0	101.2	109.4	**102.8**	**100.5**	**105.1**

[Operating profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
3,099	3,375	2,614	2,580	2,931	3,094	17,695	
112.1	108.0	130.7	106.0	101.9	88.4	105.9	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
2,890	2,809	2,897	2,944	2,922	**2,344**	**16,808**	**34,504**
83.5	88.4	95.5	94.9	115.0	**92.2**	**94.1**	**99.8**

[Ordinary profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,551	3,629	(1,231)	6,662	3,548	3,646	20,808	
185.2	47.6	-	742.4	86.0	-	124.7	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,173	3,749	1,543	5,288	785	**3,272**	**18,812**	**39,621**
89.0	93.4	21.9	152.9	28.8	**143.7**	**77.7**	**96.9**

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1
Directly managed areas	Opened	1	2	2	2	2	1	10
	Closed	0	0	2	0	0	0	2
	Total	714	716	716	718	720	721	+8
Indirectly managed areas	Opened	2	1	0	2	5	0	10
	Closed	1	1	0	1	0	0	3
	Total	406	406	406	407	412	412	+7
Total franchise stores		1,120	1,122	1,122	1,125	1,132	1,133	-
Total directly operated stores		4	4	4	4	4	4	-
Total stores		1,124	1,126	1,126	1,129	1,136	1,137	+15

		May	June	July	Aug.	Sept.	Oct.	H2	Full year
Directly managed areas	Opened	1	1	1	0	5	**5**	**13**	**23**
	Closed	1	0	0	1	1	**0**	**3**	**5**
	Total	721	722	723	722	726	**731**	**+10**	**+18**
Indirectly managed areas	Opened	0	1	4	2	2	**2**	**11**	**21**
	Closed	0	0	0	1	0	**0**	**1**	**4**
	Total	412	413	417	418	420	**422**	**+10**	**+17**
Total franchise stores		1,133	1,135	1,140	1,140	1,146	**1,153**	-	-
Total directly operated stores		4	4	4	4	4	**4**	-	-
Total stores		1,137	1,139	1,144	1,144	1,150	**1,157**	**+20**	**+35**

■ Directly managed areas (areas with franchise stores under general franchise contract)
[Hokkaido area] Hokkaido prefecture
[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures
[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures
[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures
■ Indirectly managed areas (areas with franchise stores under area franchise contract)
Prefectures other than those listed above

[Stores opened during October 2026]

Store name	Address
[Directly managed areas]	—
Oi Matsuda	1760-2 Kaneko, Oi-machi, Ashigarakami-gun, Kanagawa
Nishi Obihiro	2-22-5 Nishi 24-jo Minami, Obihiro-shi, Hokkaido
Tenri	403-1 Ta-cho, Tenri-shi, Nara
Nishikasai	6-7-1 Nishikasai, Edogawa-ku, Tokyo
Kurosaki	2-4-1 Kobai, Yahatanishi-ku, Kitakyushu-shi, Fukuoka
[Indirectly managed areas]	—
Higashi-Tsuyama Ekimae	162-3 Kawasaki, Tsuyama-shi, Okayama
EVERY Marugame Kawanishi	885-1 Kawanishi-cho Minami, Marugame-shi, Kagawa

3. Year-on-year changes in product shipments to Gyomu Super stores (YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1
Directly managed areas	Existing stores	105.4	104.7	104.8	101.6	99.7	101.0	102.8
	All stores	107.2	106.5	106.4	103.5	101.4	102.4	104.5
Nationwide*	All stores	107.2	107.5	106.5	104.1	101.9	103.5	105.1

		May	June	July	Aug.	Sept.	Oct.	H2	Full year
Directly managed areas	Existing stores	101.7	103.0	104.5	102.8	102.1	**101.7**	**102.6**	**102.7**
	All stores	103.2	104.6	106.1	104.7	103.8	**103.1**	**104.2**	**104.4**
Nationwide*	All stores	103.3	105.8	106.5	105.6	104.8	**103.7**	**104.9**	**105.0**

* "Nationwide" represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For October 2026, we reported net sales of **¥52,108 million (up 3.9% year-on-year)**, gross profit of **¥5,278 million (up 2.8%)**, operating profit of **¥2,344 million (down 7.8%)**, and ordinary profit of **¥3,272 million (up 43.7%)** on a non-consolidated basis.

During the period, Gyomu Super opened seven stores, resulting in 1,157 stores in total, an increase of 35 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 1.7%** from a year earlier to existing stores in directly managed areas, **an increase of 3.1%** to all stores in directly managed areas, and **an increase of 3.7%** to all stores nationwide.

In terms of our product trends, in addition to shipments of frozen vegetables remaining strong, sales continued to be driven by sale items from the previous month.

Ordinary profit was boosted successfully by forward exchange contracts, which have been entered into to hedge currency fluctuation risks.

5. Scheduled disclosure date

The flash report for November 2026 is scheduled to be released on Tuesday, December 22. Please note that the date of release may be changed for unavoidable reasons.