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KOBE BUSSAN CO., LTD.



January 21, 2026

Company name: Kobe Bussan Co., Ltd.
 Securities code: 3038
 Listing: Prime Market of Tokyo Stock Exchange
 Representative: Hirokazu Numata,
 President and Representative Director
 Contact: Masahiro Sakamoto,
 Manager, Corporate Planning Department

Monthly Performance for December 2025

Kobe Bussan Co., Ltd. discloses its monthly performance for December 2025 on a non-consolidated basis.

1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
47,188	52,864						
106.9	106.5						
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Gross profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
5,042	5,430						
111.9	111.2						
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Operating profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
3,099	3,375						
112.1	108.0						
May	June	July	Aug.	Sept.	Oct.	H2	Full year

[Ordinary profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,551	3,629						
185.2	47.6						
May	June	July	Aug.	Sept.	Oct.	H2	Full year

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	1	2							
	Closed	0	0							
	Total	714	716							
Indirectly managed areas	Opened	2	1							
	Closed	1	1							
	Total	406	406							
Total franchise stores		1,120	1,122							
Total directly operated stores		4	4							
Total stores		1,124	1,126							
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened									
	Closed									
	Total									
Indirectly managed areas	Opened									
	Closed									
	Total									
Total franchise stores										
Total directly operated stores										
Total stores										

■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures

■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during December 2025]

Store name	Address
[Directly managed areas]	—
Kishiwada Noda	2-14-13 Noda-cho, Kishiwada-shi, Osaka
Shinkotoni	8-22-22 Shinkotoni 1-Jo, Kita-ku, Sapporo-shi, Hokkaido
[Indirectly managed areas]	—
Misawa	4-205-1 Misawa, Nagaoka-shi, Niigata

3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	105.4	104.7							
	All stores	107.2	106.5							
Nationwide*	All stores	107.2	107.5							
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores									
	All stores									
Nationwide*	All stores									

* “Nationwide” represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For December 2025, we reported net sales of **¥52,864 million (up 6.5% year-on-year)**, gross profit of **¥5,430 million (up 11.2%)**, operating profit of **¥3,375 million (up 8.0%)**, and ordinary profit of **¥3,629 million (down 52.4%)** on a non-consolidated basis.

During the period, Gyomu Super opened three stores, resulting in 1,126 stores in total, an increase of 34 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 4.7%** from a year earlier to existing stores in directly managed areas, **an increase of 6.5%** to all stores in directly managed areas, and **an increase of 7.5%** to all stores nationwide.

In terms of our product trends, sales were driven by items with high demand during the New Year holidays and products included in the sale held in December.

Ordinary profit fell short of that of the same month of the previous year. This is because exchange rate fluctuations were minor during this month, resulting in a little impact from the mark-to-market valuation of forward exchange contracts entered into to hedge currency risks, whereas in December 2024, a significant valuation profit was recorded due to the yen having weakened considerably from the previous month.

5. Scheduled disclosure date

The flash report for January 2026 is scheduled to be released on Friday, February 20. Please note that the date of release may be changed for unavoidable reasons.